



# Sachse, Texas

Sachse City Hall  
3815 Sachse Road  
Building B  
Sachse, Texas 75048

## Meeting Agenda

### Economic Development Corporation

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Wednesday, October 12, 2011

7:00 PM

City Hall

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The Economic Development Corporation of the City of Sachse will hold a Regular Meeting on Wednesday, October 12, 2011, at 7:00 p.m. in the Council Chambers at the Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas to consider the following items of business:

1. Invocation and Pledge of Allegiance to the U.S. and Texas Flags
2. Regular Agenda Items:

[11-0463](#) Minutes for September 14, 2011.

*Executive Summary*

*Minutes of the regular SEDC meeting of September 14, 2011.*

**Attachments:** [Minutes091411](#)

[11-0464](#) Reports and Presentations; Examples of incentive policies (Cedar Hill, San Marcos, Plano, Anna, Gonzales); City of Dallas incentive to Borden Dairy; Terrell EDC incentive. Tax Increment Financing-A tool for economic development. LARC update.

*Executive Summary*

*Update by Executive Director.*

**Attachments:** [CedarHillIncentivePolicy](#)  
[SanMarcosIncentivePolicy](#)  
[PlanoIncentivePolicy](#)  
[AnnaIncentivePolicy](#)  
[GonzalesIncentives](#)  
[DallasIncentiveBordenDairy](#)  
[TerrellIncentive](#)  
[TIFProcess](#)  
[DBJCalRipken](#)

[11-0465](#) Budget Summary

*Executive Summary*

*The budget summary is prepared by the Finance Department for*

*our review.*

**Attachments:** [BudgetReport10-11](#)

**11-0466**

Conduct Public Hearing on funding request for a building improvement project for business expansion and new business venture for Williams Contracting DFW, LLC located at 6406 Highway 78, Sachse, Texas.

*Executive Summary*

*Williams Contracting DFW, LLC has made a presentation to the SEDC Board requesting funding for business expansion.*

**Attachments:** [WilliamsContractPublicNotice](#)  
[WilliamsDesignCenterApp](#)

**11-0467**

Convene Executive Session pursuant to the provisions of Texas Government Code Section 551.087: Deliberation regarding economic development negotiations.

*Executive Summary*

*To discuss or deliberate the offer of a financial or other incentive to Williams Contracting DFW, LLC located at 6406 Highway 78, Sachse, Texas.*

**11-0468**

Consider any action necessary as a result of Executive Session.

*Executive Summary*

*Make recommendation in favor of funding grant request.*

**11-0469**

Consideration and action regarding a economic development agreement for funding request by Williams Contracting DFW, LLC for a building improvement project for business expansion and new business venture for Williams Contracting DFW, LLC located at 6406 Highway 78, Sachse, Texas.

*Executive Summary*

*Consideration and action on recommendation to the City Council for approval of grant funding not to exceed \$54,000.*

**Attachments:** [WilliamsDesignCenterApp](#)  
[Williams Contracting Economic DevelopmentAgreement](#)  
[WilliamsContractingResolution](#)

**11-0470**

Presentation on Strategic Planning Session by Donna Lawrence, Corporate Training Instructor.

*Executive Summary*

*A strategic planning session is planned to be held on October 22, 2011 for the City Council, P&Z and SEDC Board. The purpose of the session is to create a pro-business/pro-development economic development plan. The session will generate goals, priorities, objectives, action items and implementation strategies.*

**Attachments:** [StrategicPlanDonnaLawrencePresentation](#)

[11-0471](#)

Presentation of business plan by Advantage Sports Products.

*Executive Summary*

*Advantage Sports Products is a locally owned home based business that is ready to make the move to an independent retail operation.*

**Attachments:** [AdvantageSports](#)

[11-0472](#)

Future agenda items.

*Executive Summary*

*SEDC Board to provide items for discussion at future meeting.*

**3. Adjournment**

**State law prohibits the introduction or discussion of any item of business not posted at least seventy-two (72) hours prior to the meeting time.**

**Posted: October 7, 2011; 5:00 p.m. Carlos Vigil, Executive Director \_\_\_\_\_**

*If you plan to attend this public meeting and you have a disability that requires special arrangements at the meeting, please contact Terry Smith, City Secretary at (972) 495-1212, 48 business hours prior to the scheduled meeting date. Reasonable accommodations will be made to assist your needs.*