



MINUTES OF THE REGULAR SCHEDULED MEETING OF THE  
BOARD OF DIRECTORS OF THE  
SACHSE ECONOMIC DEVELOPMENT CORPORATION

Wednesday, November 13, 2013  
STATE OF TEXAS§  
COUNTIES OF DALLAS AND COLLIN§

The Board of Directors of the Sachse Economic Development Corporation convened in a public meeting at 6:30 p.m. on Wednesday, November 13, 2013, notice of the meeting having been posted as prescribed at Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas as required by Chapter 551, Local Texas Government Code. The roll of the duly constituted members of the Board of Directors was called, which members are as follows, to-wit:

Eric Dumois	Spencer Hauenstein	Billy George, Executive Director
Mark Caldwell	Suzanne Politz	
Kenneth Thomas	Jeff Bickerstaff	
Marcia Harris-Daniel		

Call the meeting to order: At 6:30 p.m. Mr. Hauenstein called the meeting to order. Mr. Dumois was not in attendance.

1) Invocation and Pledge of Allegiance to the U.S. and Texas Flags. Mr. Bickerstaff led the group in an invocation. Mr. Caldwell led the group in the Pledge of Allegiance.

2) Regular agenda items:

**13-1887**– Consider and take action on the minutes of the Sachse Economic Development Corporation Special Meeting of October 30, 2013.

Mr. Bickerstaff made a motion to approve the minutes as written. Mrs. Politz seconded and the motion was approved unanimously.

**13-1896**- Reports and presentations by the Sachse Economic Development Corporation President, Board Members and Executive Director regarding special events, announcements and activities.

- a) Mr. George reported that Mr. Vigil's last day as Executive Director was October 31<sup>st</sup> and that Mr. George had assumed the Executive Director's responsibilities.
- b) Mr. Hauenstein reported that he and Mrs. Harris-Daniel attended the International Council of Shopping Centers Texas Conference on November 7<sup>th</sup>, 2013. At the conference, Mr. Hauenstein and Mrs. Harris-Daniel met with approximately twelve representatives which lead to a few contacts that should receive additional contact from the Corporation.

- c) Mrs. Harris-Daniel expressed her appreciation in being able to attend the conference and stated that it was a great experience.

**13-1891-** Presentations by and discussion regarding executive search firms Waters Consulting Group, Inc. and Johnson and Associates on the Sachse Economic Development Corporation's search for a new Executive Director.

Mr. Chuck Rohre from the Waters Consulting Group presented the firm's qualifications. Following Mr. Rohre's presentation to and discussion with the Board, Mrs. Chloe Johnson and Mrs. Susan Long from Johnson & Associates presented the qualifications of Johnson & Associates and discussed their proposal with the Board.

**13-1892-** Consider action regarding Sachse Economic Development Corporation Executive Director search firm.

Following discussion, Mr. Bickerstaff made a motion to authorize the City Manager to negotiate and execute a contract on behalf of the Sachse Economic Development Corporation with the Waters Consulting Group, Inc. for executive recruitment services associated with the search for an Executive Director subject to City Council approval. Mr. Thomas seconded and the motion carried with Mr. Caldwell and Mrs. Harris-Daniel voting no.

**13-1889-** Consider receiving the Monthly Revenue and Expenditure Report for the period ending September 30, 2013 and the summary Budget Report for October 2013.

Teresa Savage presented the Monthly Revenue and Expenditure Report. Mr. Bickerstaff made a motion to accept the reports as presented. Mr. Thomas seconded and the motion carried unanimously.

**13-1890-** Consider acceptance of the Quarterly Investment Reports for the Quarters ending December 31, 2012, March 31, 2013, and June 30, 2013.

Teresa Savage presented the Quarterly Investment Reports for the quarters ending December 31, 2012, March 31, 2013, and June 30, 2013. Mr. Thomas made a motion to accept the reports as presented. Mrs. Harris-Daniel seconded and the motion carried unanimously.

**13-1886-** Consider a recommendation to City Council of three Economic Development Corporation members to serve on the State Highway 78 Advisory Committee.

Mr. George presented an overview of the purpose and schedule for the State Highway 78 Advisory Committee and requested that the Board nominate three Board members to participate in the Committee. Mr. George also stated that Mr. Marc Kurbansade would attend the December 11, 2013 EDC Board Meeting to present additional information on the purpose and plan for the Committee. After discussion, Mr. Bickerstaff made a motion to nominate Ken Thomas, Eric Dumois, and Mark Caldwell to serve on the State Highway 78 Advisory Committee. Mrs. Politz seconded the motion and the motion carried unanimously.

**13-1888-** The Economic Development Corporation Board shall convene into Executive Session pursuant to the TEXAS GOVERNMENT CODE, Section § 551.087 (Economic Development)

to deliberate on economic development incentives with the Trull Foundation for property located northwest, northeast, southwest, and southeast of the intersection of the President George Bush Turnpike and Miles Road.

At 8:23 p.m. Mr. Thomas made a motion to Convene Executive Session. Mr. Bickerstaff seconded and the motion carried unanimously.

At 9:21 p.m. Mr. Caldwell made a motion to Convene Open Session. Mrs. Politz seconded and the motion carried unanimously.

Consider any action necessary as a result of executive session.

Mr. Hauenstein stated that no action was being taken.

**13-1895-** Discuss possible future agenda items.

Update on executive search firm activities

Update on appointments to the State Highway 78 Advisory Committee

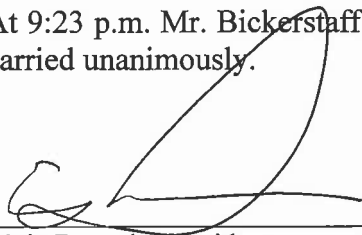
Presentation by Mr. Kurbansade on the State Highway 78 Vision Process

Executive Director Position Description discussion

Election of SEDC Officers

3) Adjourn

At 9:23 p.m. Mr. Bickerstaff made a motion to adjourn. Mr. Caldwell seconded and the motion carried unanimously.




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Eric Dumois, President




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William K. George, Executive Director