



MINUTES OF THE REGULAR SCHEDULED MEETING OF THE BOARD OF DIRECTORS
OF THE SACHSE ECONOMIC DEVELOPMENT CORPORATION

Wednesday, October 8, 2014

STATE OF TEXAS

COUNTIES OF DALLAS AND COLLIN

The Board of Directors of the Sachse Economic Development Corporation convened in a public meeting at 6:30 p.m. on Wednesday, October 8, 2014, notice of the meeting having been posted as prescribed at the Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas as required by Chapter 551, Local Texas Government Code. The role of duly constituted members of the Board of Directors was called, which members are as followed, to-wit:

Spencer Hauenstein, Mark Caldwell, Eric Dumois, Jeff Bickerstaff, Suzanne Politz, Ken Thomas, Marcia Daniel-Harris, Leslyn Blake

Call meeting to order at 6:31 p.m. by Spencer Hauenstein, President of the Board. Eric Dumois was not in attendance.

- 1) Invocation and Pledge of Allegiance to the United States and Texas flags. Mr. Thomas led the group in invocation and the Pledge of Allegiance.
- 2) Regular Agenda Items:

14-2469- Consider and take action on minutes of the Sachse Economic Development Corporation regular meeting of September 10, 2014.

Mr. Bickerstaff made a motion to approve the minutes as written. Mr. Thomas seconded and the motion was approved unanimously.

14-2468- Consider receiving the Monthly Revenue and Expenditure Report for the period ending August 31, 2014 and the summary Budget Report for September 2014.

Ms. Savage presented the Monthly Revenue and Expenditure Reports. Mr. Thomas made a motion to accept the report as presented. Mr. Caldwell seconded and the motion carried unanimously.

14-2471- Discuss Hwy. 78 Beautification project and receive a report regarding project progress on contract deliverables.

Ms. Blake provided an update on project work to date.

14-2470- Discuss and consider action related to the search for a consultant for a feasibility study for industrial zoned land on Hwy. 78.

Mr. Talente from RKG associates and Mr. Zachary from O'Connor Sage Group presented their proposals for the feasibility study.

Mr. Caldwell made a motion to approach other firms for the feasibility study. Ms. Harris-Daniel seconded and the motion passed unanimously.

- 14-2477- Conduct Public Hearing regarding a funding request for a project for Direct Development for infrastructure improvements for a development to be located at the southeast corner of Hwy. 78 and Woodbridge Crossing for an amount not to exceed \$500,000.00

Direct Development asked for a grant for \$500,000.00 for infrastructure improvements for a development to be located at the southeast corner of Hwy. 78 and Woodbridge Crossing.

Mr. Hauenstein declared the public meeting open, as there was no one there to speak on the matter, he declared it closed.

- 14-2478- Conduct Public Hearing regarding a funding request for a project for the Sachse Historical Society for improvements to the Sachse Historical Museum for an amount not to exceed \$11,758.00.

The Sachse Historical Society asked for a grant for \$11,758 in the August board meeting to improve their museum and make renovations.

Mr. Hauenstein declared the public meeting open, hearing no public comment, he declared it closed.

- 14-2479- Conduct Public Hearing regarding a funding request for a project for Laguna Madre Traders for infrastructure at 7010 Hwy. 78 for an amount not to exceed \$17,850.00

Laguna Madre Traders approached the SEDC for a funding request of \$17,850 for the installation of a fire hydrant.

Mr. Hauenstein declared the public meeting open, hearing no public comment, he declared it closed.

- 14-2480- Conduct Public Hearing regarding a funding request for a project for the City of Sachse, funding a portion of the President George Bush Turnpike Phase 1 Sanitary Sewer project, in an amount not to exceed \$2,500,000.

The City of Sachse has requesting funding to support installation of sewer for a portion of the President George Bush Turnpike Phase 1 Sanitary Sewer project.

Mr. Hauenstein declared the public meeting open, hearing no public comment, he declared it closed.

- 14-2472- Six month review report by the Sachse Economic Development Corporation CEO.

Ms. Blake reviewed her first six months. She covered items such as loans, grants, events, marketing, advertising, social media, personnel, networking, and finance.

At 7:34 PM Mr. Hauenstein made a motion to Convene to Executive Session.

- 14-2475- Executive Session pursuant to Texas Government Code Section 551.087 Deliberation of Economic Development Negotiations:

Deliberation regarding economic development incentive for retail or commercial business projects seeking to locate within the City of Sachse.

Executive Session pursuant to Texas Government Code Section 551.072 Deliberation of the purchase, sale, and license of real property generally located in southeast part of the City.

To receive an update on a pending transaction with NEXmetro represented by Henry S. Miller to purchase property from the Sachse Economic Development Corporation.

Executive Session pursuant to Texas Government Code Section 551.074. Personnel Matters to deliberate the appointment, employment, evaluation, reassignment, and duties of the Chief Executive Officer.

Discuss performance expectations and personnel matters related to the CEO.

At 9:15 PM Mr. Hauenstein made a motion to Convene to Open Session.

- 14-2473- Reports and presentations by the Sachse Economic Development Corporation President, Board Members, CEO and Staff regarding items of community interest, special events, announcements and activities, office, industrial, commercial, retail, and business retention project and marketing activities.

Ms. Blake updated the board on Walmart's success, the newly formed SEDC marketing committee, which will have their first meeting this month, and the SEDC's sponsorship of the Sachse Chamber of Commerce's Fallfest which will be held 10/11.

Ms. Blake provided an update on the President George Bush Turnpike Sewer funding project and informed the Board that the Sachse Rod Shop is expanding and has requested a meeting to discuss potential incentives. The SEDC Board Strategic Planning session and the next board meeting are planned for November 19, 2014 from 1-8 PM.

- 14-2476- Consider and take action regarding a request by the Sachse Economic Development Corporation CEO for an extension of time on Employment Contract for CEO relocation.

Ms. Blake requested an extension of 75 days for her relocation to Sachse.

Mr. Caldwell made a motion to grant the SEDC CEO an extension of 75 days for her relocation to Sachse. Ms. Harris-Daniel seconded and the motion was passed unanimously.

- 14-2474- Future agenda items.

-Entrepreneur and Franchise Workshop

3) Adjournment

At 9:31 PM Mr. Hauenstein made a motion to adjourn. Ms. Harris-Daniel seconded and the motion passed unanimously.



Spencer Hauenstein, President



Leslyn Blake, CEO