



MINUTES OF THE REGULAR SCHEDULED MEETING OF THE BOARD OF DIRECTORS
OF THE SACHSE ECONOMIC DEVELOPMENT CORPORATION

January 18, 2018

STATE OF TEXAS

COUNTIES OF DALLAS AND COLLIN

The Board of Directors of the Sachse Economic Development Corporation convened in a public meeting at 6:30 p.m. on Thursday, January 18, 2018, notice of the meeting having been posted as prescribed at the Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas as required by Chapter 551, Local Texas Government Code. The role of duly constituted members of the Board of Directors was called, which members are as followed, to-wit:

Spencer Hauenstein, Mike VanBuskirk, Jeff Bickerstaff, Marcia Harris-Daniel, Michelle Howarth, Karlos McGhee, Niloufer Watkins, Leslyn Blake-ex-officio, Gina Nash-ex-officio

Those Absent: Marcia Harris-Daniel, Mike VanBuskirk

1. Meeting called to order at 6:31 PM by Mr. Hauenstein. Invocation offered by Mr. Bickerstaff and he also led in the Pledges to United States and Texas flags.

2. Consent Agenda

- 18-4124 Approve the minutes of the Sachse Economic Development Corporation regular meeting of November 16, 2017.
- 18-4120 Accept the monthly revenue and expenditure report for the period ending November 30, 2017 and preliminary summary budget report for December 2017.
- 18-4121 Accept the Quarterly Investment Report for the quarter ended September 30, 2017.

Mr. McGhee moved to accept the Consent Agenda as presented and motion seconded by Ms. Watkins. Motion was passed unanimously.

3. Regular Agenda Item:

18-4130 Receive presentation from Sevket Polat for a request for an economic development incentive to fund certain site improvements for a restaurant located at 6120 SH 78, Sachse, TX 75048.

Mr. Polat and his son are both residents of Sachse for 20 years and showed four slides proposing improvements for former Papa John property on Hwy 78 to convert to sit down restaurant seating 40 capacity. Cost estimated at \$150,000 and submitting grant request for \$100,000. Contemplating adding a patio as well. Would like to avoid leasing to drive thru restaurant. Currently seats four people. Ms. Watkins was concerned as to kind of restaurant. Mr. Polat thinks his restaurant will generate revenue as Fifth Street project develops.

18-4125 Consider and take action on reports and presentations by the Sachse Economic Development Corporation President, Board Members, CEO and staff regarding items of community interest, special events, announcements and activities, office, industrial, commercial retail, business retention and marketing projects.

- Holiday cards and gifts sent in December for marketing and developing relationships
- Completed quarterly update of vacancies for commercial property and available land
- Unable to find candidate for new EDC staff position during first round of interviews, so reposting position. Have six candidates for interview set up.
- Social Media being used for Woodbridge Café grand opening on Saturday, January 27th and all invited to attend from 10 a.m. to Noon.
- Sachse EDC is platinum sponsor for Sachse Chamber Banquet on Friday, January 26th. Have table for eight with four openings. 6 p.m. cocktails and 7 p.m. dinner at Hyatt in Garland.
- Placed Christmas ad in Wylie News
- Interviewed by Sonia Duggan in Sachse News. Growth in Sachse highlighted.
- Sachse economic development featured in *Connection* magazine

18-4126 Discuss possible future agenda items.

There were no requests from the Board for future agenda items.

18-4127 Consider and take action regarding Sachse Economic Development Corporation Board elections for President and Vice-President.

Mr. McGhee nominated Spencer Hauenstein to continue to serve as President; seconded by Mr. Bickerstaff. Motion passed unanimously.

Mr. Hauenstein nominated Mike VanBuskirk to serve as Vice-President and motion seconded by Mr. McGhee. Motion passed unanimously.

At 6:59 p.m. Mr. Hauenstein made motion to convene to Executive Session.

4. Executive Session:

18-4128 The Economic Development Corporation Board shall convene into Executive Session pursuant to the Texas Government Code, Section 551.087: Deliberation regarding economic development incentive for retail or commercial business projects seeking to locate or expand within the City of Sachse.

Open Meeting reconvened at 8:14 p.m.

5. Adjournment:

At 8:14p.m. Mr. Hauenstein adjourned meeting.



Spencer Hauenstein, President



Leslyn Blake, CEO