



MINUTES OF THE REGULAR SCHEDULED MEETING OF THE BOARD OF DIRECTORS
OF THE SACHSE ECONOMIC DEVELOPMENT CORPORATION

APRIL 19, 2018

STATE OF TEXAS

COUNTIES OF DALLAS AND COLLIN

The Board of Directors of the Sachse Economic Development Corporation convened in a public meeting at 5:30 p.m. on Thursday, April 19, 2018, notice of the meeting having been posted as prescribed at the Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas as required by Chapter 551, Local Texas Government Code. The role of duly constituted members of the Board of Directors was called, which members are as followed, to-wit:

Spencer Hauenstein, Mike VanBuskirk, Jeff Bickerstaff, Marcia Harris-Daniel, Michelle Howarth, Karlos McGhee, Niloufer Watkins, Leslyn Blake-ex-officio, Gina Nash ex-officio

Those absent: Spencer Hauenstein

1. Meeting called to order at 5:30 PM by Mr. VanBuskirk. Invocation offered by Mr. Bickerstaff and he also led in the Pledges to United States and Texas flags.

2. Consent Agenda

18-4230 Approve the minutes of the Sachse Economic Development Corporation regular meeting of March 15, 2018.

18-4236 Accept the monthly revenue and expenditure report for the period ending February 28, 2018 and preliminary summary budget report for March 2018.

Mr. Bickerstaff moved to approve the Consent Agenda as presented and motion seconded by Ms. Howarth. Motion was passed unanimously.

3. Regular Agenda Items:

18-4232 Consider and take action to provide an economic development incentive to Rowlett Florist to fund certain site improvements for a retail establishment located at 2924 5th Street.

Mrs. Shirley Thurman, owner of Rowlett Florist, is requesting a \$41,415 incentive grant to offset the costs involved in bringing the building she would like to lease located at 2924 5th St., up to code as well as costs associated with other improvements such as parking lot and exterior aesthetic improvements totaling \$65,000. Mrs. Thurman has been in the floral business for 47 years. Mrs. Thurman is in the process of leasing the commercial building located at 2924 5th street to expand her business into Sachse. In order to do so, the building must be brought up to code. Mrs. Thurman plans to keep her Garland location open using her present floral designers to carry the work load.

18-4233 Consider and take action to provide an economic development incentive to Woodbridge Village Shopping Center to fund certain site improvements for a commercial development located at 8110 SH 78.

Terry Haines of The Haines Company made a presentation on behalf of Spec's Wines Spirits and Finer Foods which is under construction at the corner of SH 78 and Country Club Rd in Woodbridge. Spec's will occupy a newly constructed 10,000 sq ft building with estimated total project cost of \$3,914,059 with a projected opening date of September 2018. The requested infrastructure grant estimated at \$576,023.69 would help them successfully build out SPEC's 10,000 sq ft of retail and restaurant space.

18-4234 Consider and take action to provide an economic development incentive to Spec's Family Partners Ltd. to fund certain site improvements for a retail establishment located at 8110 SH 78.

This item was removed from the agenda as the incentive requested was not under the authority of the SEDC.

18-4227 Consider and take action on reports and presentations by the Sachse Economic Development Corporation President, Board Members, CEO and staff regarding items of community interest, special events, announcements and activities, office, industrial, commercial, retail, business retention and marketing projects.

- Ms. Blake, Mr. Bickerstaff and Ms. Nash attended a Whataburger recognition meeting on April 6th, celebrating Whataburger's new status as a Regional Training Center
- Planning a Business Retention & Expansion luncheon in partnership with Sachse Chamber.
- Working with Leadership Sachse and hope to launch in September with Mike VanBuskirk taking a leadership role. Brad is working on agenda.
- Planning to launch Food Truck Park on May 4th
- Getting ready for Spring ICSC meeting in Las Vegas May 20th-22nd
- Community Development Report in Packet

18-4228 Discuss possible future agenda items.

- a. Pending-Discussion of Social Media Activation at Red, White and Blue Blast

At 5:58 p.m. Mr. VanBuskirk made motion to convene to Executive Session.

4. Executive Session:

18-4229 The Economic Development Corporation Board shall convene into Executive Session pursuant to the Texas Government Code, Section 551.087: Deliberation regarding economic development incentive for retail or commercial business projects seeking to locate or expand within the City of Sachse.

Open Meeting reconvened at 7:47 p.m.

5. Adjournment:

At 7:47 p.m. Mr. VanBuskirk adjourned meeting.



Mike VanBuskirk, Vice President



Leslyn Blake, CEO